

Location: Noida

Experience: 1- 4 years (B2B Sales, Insurance, NBFC, or any financial product)

We are looking for passionate & driven inside sales executive/Senior Executive/Virtual relationship manager to join our inside Sales team for SME & Motor insurance.

The ideal candidate should have experience in Inside sales /Account management /virtual relationship, with the ability to build strong client relationship & drive business growth.

Key Responsibilities:

- Manage & grow relationship with existing B2B client
- Handle end-to end inside sales cycle including, calls, Emails & virtual meeting
- Identify upsell/ cross sell opportunities & ensure client satisfaction
- Achieve Monthly /Quarterly revenue target

Requirements:

- 1-4 years of experience in B2B Sales, Insurance, NBFC, or any financial product
- Strong Communication & negotiation skills
- Experience in account management/Inside sales/virtual sales preferred
- Few fresher may also considered with strong communication skill

What we offer:

- Competitive compensation + incentive
- Career growth opportunities
- Learning & development support